

Summary of Sales Activity*

As of 31 - Dec - 06

Property Type		# List		Average Sale		SP:LP	Average DOM
		Sold	Total Sold \$ Vol	Price			
Sanibel	Single Family	150	\$ 174,324,958	\$ 1,162,166		94%	142
	Gulf	4	\$ 14,250,000	\$ 3,562,500		86%	104
	Bay	5	\$ 16,647,500	\$ 3,329,500		90%	124
	Bayou	4	\$ 4,030,350	\$ 1,007,588		94%	41
	Canal	41	\$ 57,713,833	\$ 1,407,654		92%	135
	Inland	24	\$ 17,607,150	\$ 733,631		95%	123
	Near Beach	72	\$ 64,076,125	\$ 889,946		94%	163
	River	0					
	Multi Family	1	\$ 600,000	\$ 600,000		98%	25
	1/2 Duplex	5	\$ 3,489,500	\$ 697,900		94%	147
	Condominium	143	\$ 123,976,943	\$ 866,972		95%	116
	1 or less bedrooms	21	\$ 9,945,000	\$ 473,571		95%	123
	2 bedrooms	88	\$ 68,484,893	\$ 778,237		95%	123
	3 or more bedrooms	34	\$ 45,547,050	\$ 1,339,619		94%	94
	Commercial	4	\$ 3,760,000	\$ 940,000		89%	164
	Vacant Land	18	\$ 9,430,500	\$ 523,917		94%	121

*Note: Stals only listings are not used to compute DOM or SP:LP Ratios, DOM is calculated from list date to pending date (contingent listings are considered active). Information is deemed reliable but not guaranteed.

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Property Type		# List Sold	Total Sold \$ Vol	Average Sale		SP:LP	Average DOM
				Price			
Captiva	Single Family	10	\$ 23,073,750	\$ 2,307,375		90%	308
	Gulf	3	\$ 10,250,000	\$ 3,416,667		89%	451
	Bay	0					
	Near Beach	7	\$ 12,823,750	\$ 1,831,964		91%	246
	Roosevelt	0					
	Condominium	21	\$ 28,612,000	\$ 1,362,476		96%	156
	1 or less bedrooms	5	\$ 2,867,000	\$ 573,400		97%	80
	2 bedrooms	6	\$ 5,999,000	\$ 999,833		94%	139
	3 or more bedrooms	10	\$ 19,746,000	\$ 1,974,600		96%	205
Commercial	0						
Vacant Land	4	\$ 8,875,000	\$ 2,218,750		88%	386	

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